

- 2024 Financial Performance Key Highlights
- Update on Group Strategy Execution
- Update on Sustainability Programme
- 4 2024 Awards
- Dividend Proposal Strong YOY Growth
- 2024 Detailed Financial Performance

2024 Financial Performance – Key Highlights



Strong momentum in strategy execution accelerates the delivery of our vision as MENA's International Bank of the Future



Strong revenue momentum continued in 2024 with 5% YoY growth

2024 Revenues at US\$1,339 million reflecting core business growth and origination across the franchise, despite FX headwinds in some key markets.

Record Net profit US\$285m +21% YoY

Strong growth driven across many markets and disciplined management of operating expenses and cost of credit.

Healthy Balance Sheet T1 Ratio 15.5%, NSFR 123%, LCR 198%

Capital, Funding and Liquidity metrics remain strong with healthy buffers to maintain growth momentum.

ROE 7.0%, +120bps YoY

Reflecting the positive momentum to improve returns to our shareholders through successful execution of our strategy



Continued Strong momentum in Strategy Execution





MENA's International Bank of the Future

Accelerate our Core Businesses

Accelerate Wholesale & Treasury

<u>B</u>oost Retail Capitalize on Brazil's Success

Creating near-term value for the Bank



Strengthen our Operating Model

Improve Org Effectiveness Enhance Steering Ability Strengthen Process Efficiency

Develop Agile Infrastructure

Driving Execution and future-proofing the Bank

Continued momentum in Executing our Transformation Roadmap in 2024

- / Strong across the board **performance in Wholesale, Treasury, Retail and Banco BAC Brasil**
- / Cash, trade and supply chain finance enhancements to our new **WB digital banking platform**
- / Driving accelerated revenue growth in our digital units, ila and AFS
- / Published first **Group Sustainability Disclosures**Report
- / Progressed new **Core Banking system** implementation
- Developing Bank ABC's **Al programme as a** cornerstone of our innovation strategy

Sustainability Strategy showing excellent progress



Embedding sustainability across Bank ABC's value chain to:

- / Reduce our environmental impact
- / Ensure we are 'Fit for purpose'
- / Become a source of value creation

Bank ABC's Sustainability Strategy







2024 Achievements

- / Published our inaugural Group Sustainability Disclosure Report for 2023.
- / Set up Sustainability Steering Committee to oversee progress.
- / Measured our material ESG KPIs.
- / Developed a 3-year environmental reduction plan for our operations.
- / Strengthened our capability: (i) increased headcount of sustainability specialists, (ii) Accelerated training across our global network.

2025 Objectives

- Deliver reductions in energy, water and GHG emission of operations.
- / Measure Scope 3 financed emissions.
- Client ESG Risk Assessment integrated into our credit decision and client engagement.
- / Training program for our client-facing teams to accelerate sustainable/transition finance.
- / Implement action plan to improve D,E&I KPIs.
- / Meet our ESG regulatory and disclosure requirements across all our jurisdictions.

A 3-year program(2023-2026) of action plans has been rolled out to integrate sustainability across the Bank's divisions and geographic units.



Proud second time winner

Best Bank for 'Transaction Banking in the Middle East' by The Banker- FT

The globally-renowned The Banker – Financial Times honours Bank ABC for its excellence in Wholesale Banking banking demonstrated through strategic transformation and digitisation, double-digit growth and innovative solutions.







Innovative banking triumphs again

Best Bank for 'Innovation in Digital Banking in the Middle East' by The Banker- FT

Bank ABC was recognised for the accelerated execution of its digital transformation agenda and bespoke innovation programme that have generated significant value for stakeholders and driven the industry forward.







Additional recognitions received for the Bank's excellence across business disciplines, innovation and strategic achievements.

'Best Corporate Cross-Border Payments Solution in the Middle East' - Global Finance

28 distinguished awards won in 2024

- 'Best Trade Finance Bank in the Middle East' – Global Trade Review (GTR)
- 'Best Trade Finance Provider in **Bahrain'** – Global Finance
- 'Bahrain's Best Digital Bank' -Euromoney Awards for Excellence
- 'Best Digital Bank in Bahrain' for ila Bank – MENA Banking Excellence Awards by MEED
- 'Best in Transformation' for ila Bank-**Global Finance**
- 'Global Sovereign Sukuk Deal of the Year' for Bank ABC's role as JLM & Bookrunner in US\$ 1 billion Sukuk for Ministry of Finance & National Economy, Bahrain – BLS Middle East

- 'Best Bank for Long-term Liquidity Management - Africa' - Global Finance
- 'Fastest Growing Digital Bank in MENA Central' for ila Bank -Mastercard
- 'Best Trade Finance Provider in **Tunisia' –** Global Finance
- **Best Islamic Financial Institution** in Bahrain' for ABC Islamic- Global Finance
- 'Best Consumer Digital Bank in Bahrain for ila Bank – Global Finance
- 'Best in User Experience Design' for ila Bank- Global Finance
- 'IFN Hybrid Deal of the Year' for ABC Islamic's role as JLM & Bookrunner in US\$1 billion hybrid ljarah- Tawarrug Sukuk transaction for Energy Development Oman – IFN News

- World's Best Financial Innovation Labs Award for ABC Labs - Global **Finance**
- 'Best Open Banking APIs in the Middle East' for ila Bank – Global Finance
- **Best Bank for Cash Management** – Bahrain' - Global Finance
- 'Bahrain's Most Transformed Islamic Bank' - Euromoney
- 'Best in Innovation' for ila Bank **Global Finance**
- Best Opening Banking APIs in Bahrain for ila Bank – Global Finance
- 'Global Corporate Sukuk Deal of the Year' for Bank ABC's role as JLM & Bookrunner in US\$ 1 billion Sukuk transaction for EDO Gas – BLS Middle East

'Best Trade Finance Provider in the Middle East' – Global Finance

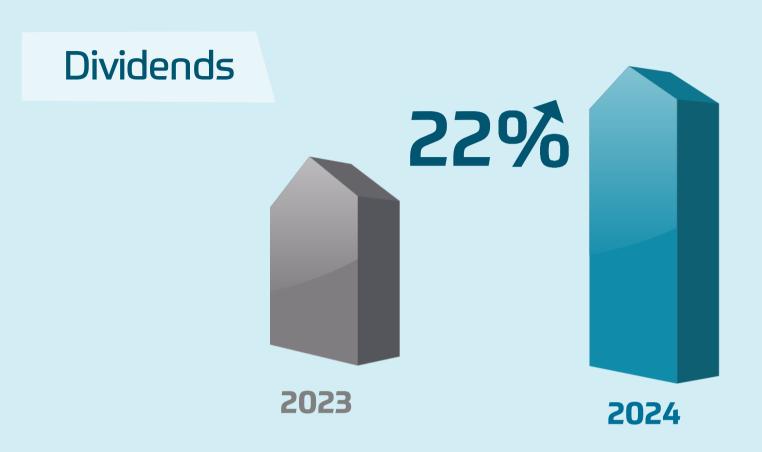
- 'Best Bank for Cash Management Tunisia' - Global Finance
- 'Best Islamic Bank in 2023' IFN Best Banks Polls
- Best in Social Media & Marketing Services' for ila Bank– Global Finance

'Islamic Finance Deal of

the Year' – North America' for Bank ABC's role as JLM & Bookrunner in US\$ 600 million corporate Sukuk transaction for Air Lease Corp. – Euromoney Islamic

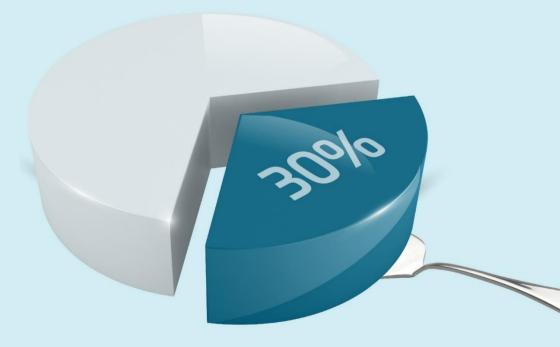
22% YOY Increase in Dividends in Line with Profit Growth

Recommendation, for approval at the AGM: a cash dividend of 2.75c per share equivalent to US\$ 85.5 million (+22% YOY)



- / Maintain pay-out ratio of 30% of Net Profit
- / Dividend yield of 8.6%
- / Allows for sustainable business growth with balance sheet strength

Net Profit Payout





Strong 2024 Performance With Net Profit at US\$285m, a Growth of 21% YoY

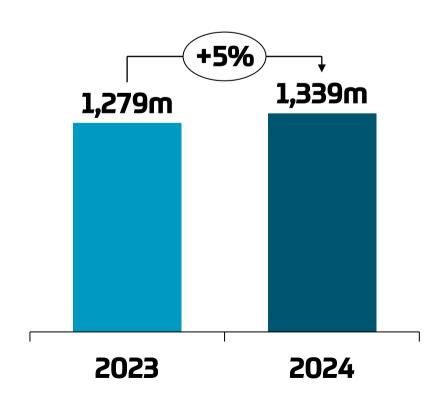






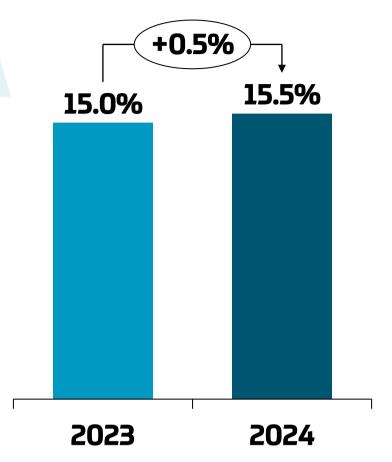
Total Operating Income, \$m

- Continued momentum with revenues at US\$1,339 million, 5% growth YoY on the back of strong core business growth and stable funding base, despite FX headwinds in some key markets
- / Revenues tracking higher on a YoY basis across almost all of our units



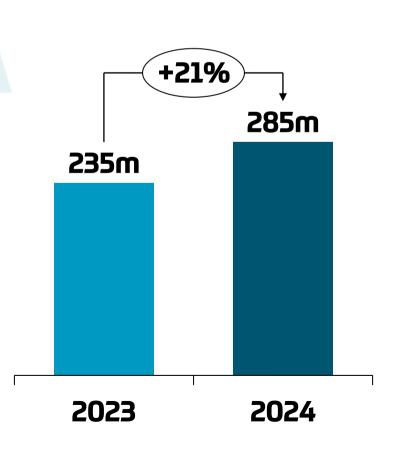
T1 Capital Ratio, %

- / Remains strong and well above the regulatory minimum of 10.5%
- CET 1 Ratio (13.6%)
 comprises the
 majority of Tier 1
 Ratio



Net Profit, US\$m

- Net operating profit (before provisions and taxation) grew by +10%
- / Net Profit of US\$285m, a strong 21% growth



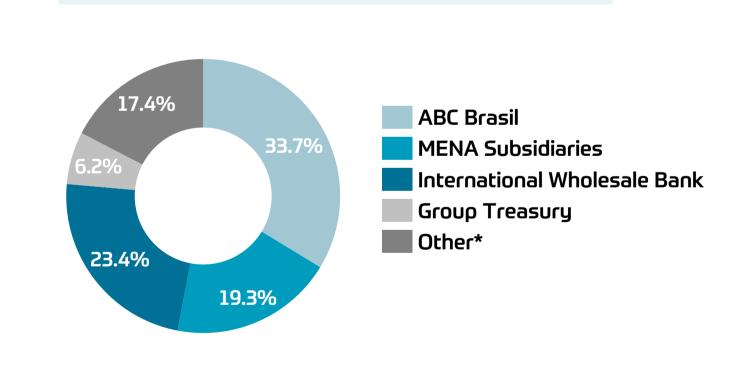
Strong Revenue Growth Across the Franchise



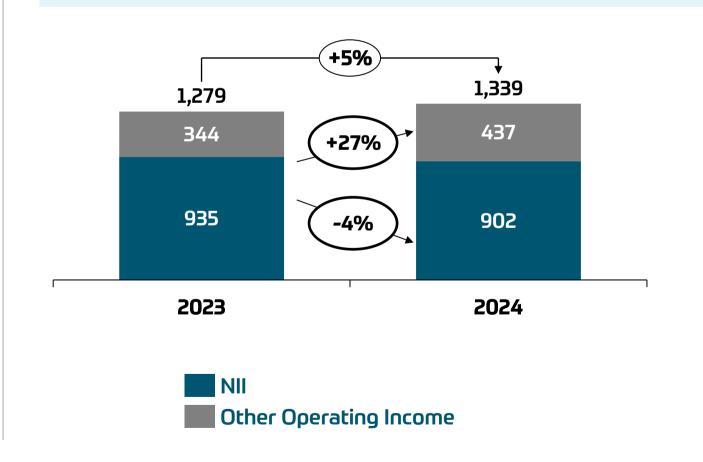
Record high performance, driven by strong core business growth despite FX headwinds in key markets

- / TOI reached US\$1,339 million by YE 2024, +5% higher on a YoY basis, and was well diversified across our markets and business lines
- Net interest income at US\$902m -4% year on year reflecting some FX pressure and margin compression in key markets, absorbed by broad based underlying growth across almost all the core markets
- / Other operating income at US\$437m, up a strong 27% YoY reflecting increasing client cross sell and ancillary fee income

2024 TOI by business



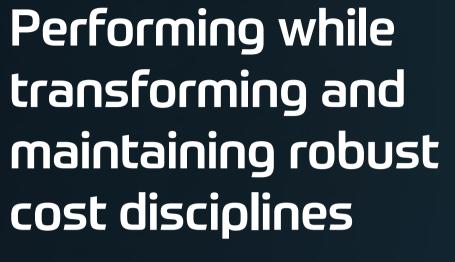
2024 NII vs Other income, US\$m



^{*} Other income includes activities of Arab Financial Services, ila and Equity income.

Cost to Income Ratio continues to improve

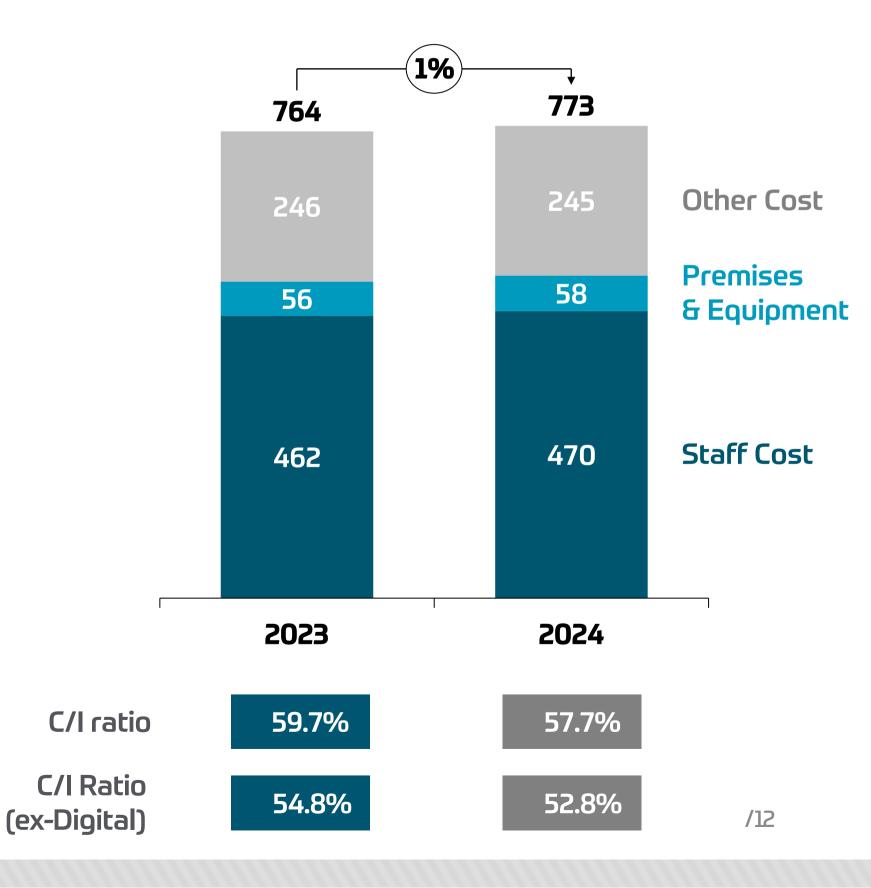






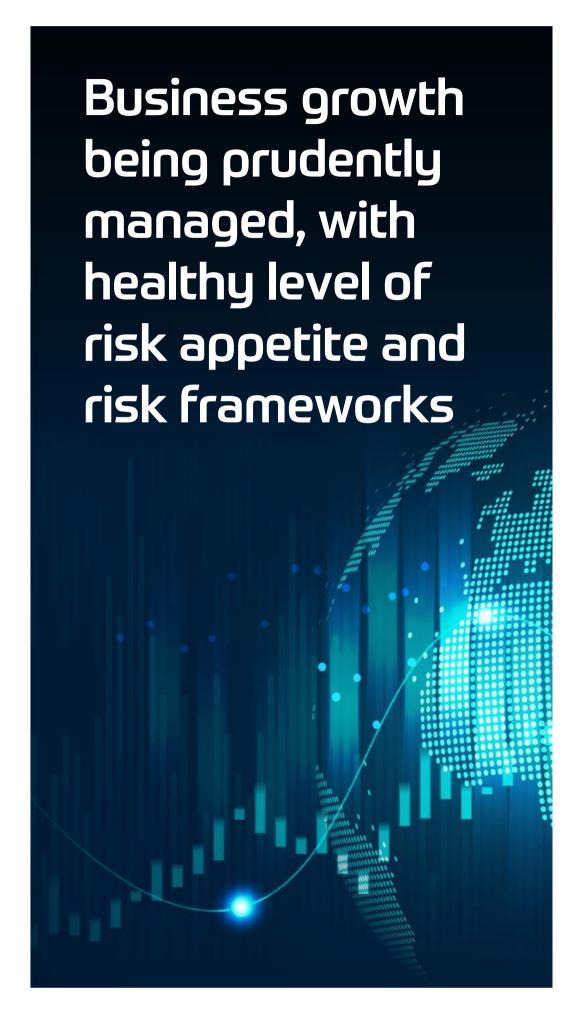
- The Group continues to enforce appropriate cost discipline without compromising on investments into the Group's digital transformation and strategic initiatives to build its 'Bank of the Future'.
 - +5% increase in TOI YoY
- / +1% increase in costs YoY
- / +4% "positive jaws"
- Cost to income ratio continues to improve by 200bps to 57.7% on a headline basis and 52.8% when adjusted for ongoing investment in digital initiatives

Operating Expenses and Cost to Income Ratio



Stable Cost of Risk



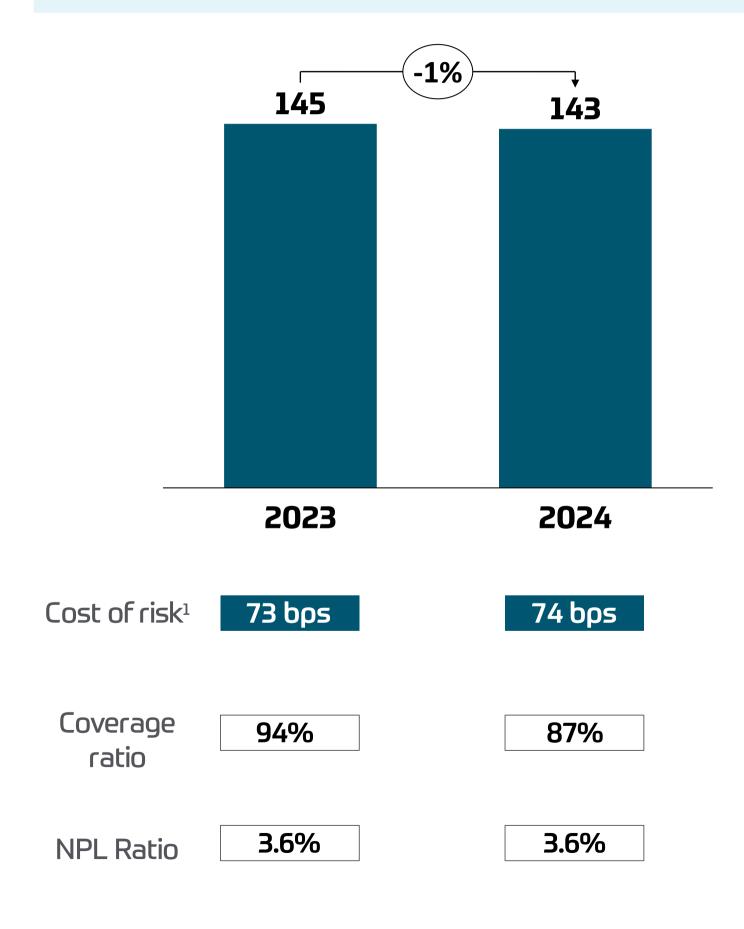


/ ECL charge -1% YoY to US\$143m reflecting the contained cost of credit

/ Headline Cost of risk at 74bps inline with YE 2023 levels

NPL Ratio remain at consistent levels and Coverage ratio slightly lower at 87% due to write-offs and new NPL exposures with lower coverage

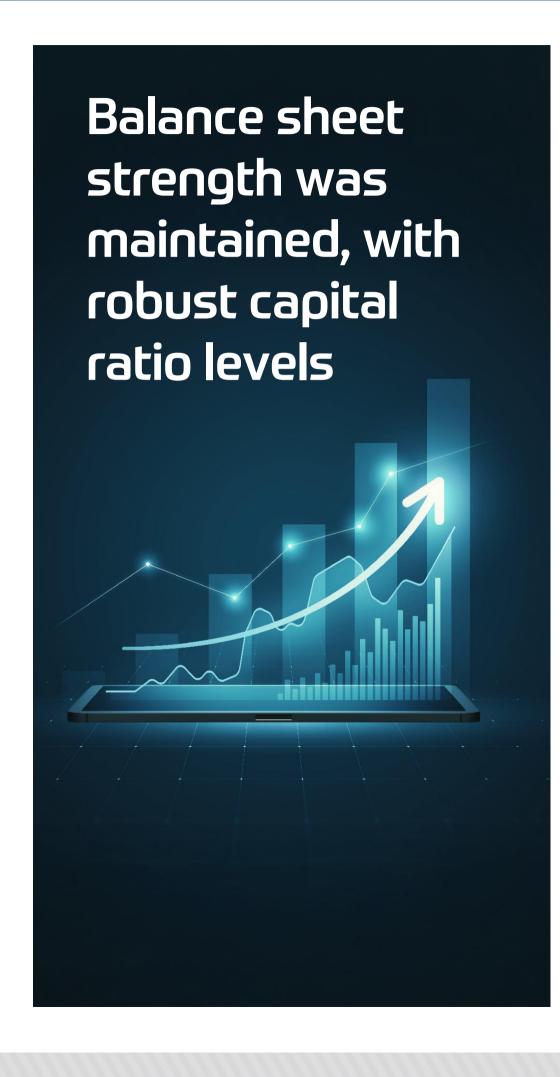
ECL charge and cost of risk, US\$m, bps



1. Credit Loss expense / Gross Loans

Healthy Capital Ratios, Well Above Regulatory Minimum

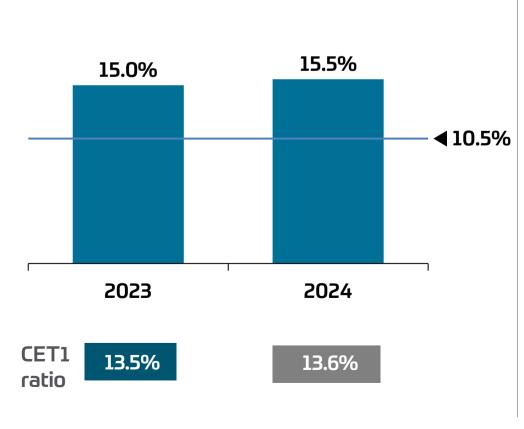




Overview

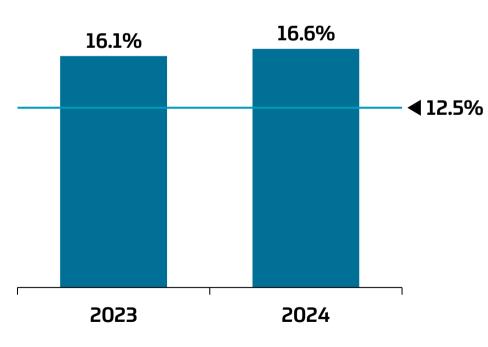
- / Capital base remains strong; T1 Ratio at 15.5%, improved 0.5% YoY
- / CET 1 Ratio 13.6%, improved 0.1% YoY comprises the majority of Tier 1 Ratio

CET1 and Tier 1 Ratios, %



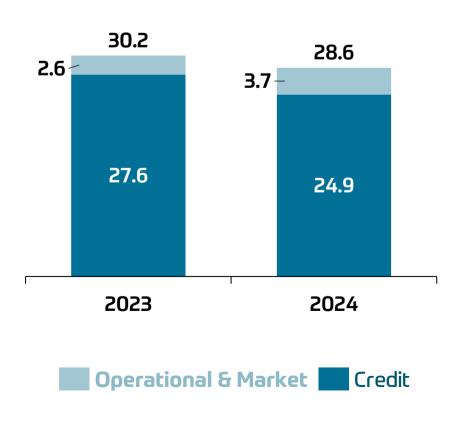
/ Total CAR of 16.6% as of 2024, improved 0.5% YoY





/ RWA stood at US\$28.6bn as of YE 2024, decreasing by 5.5% over YE 2023, reflecting FX devaluation in key markets and balance sheet optimization actions

RWA by Type of Risk, US\$bn



Well Diversified and Liquid Balance Sheet

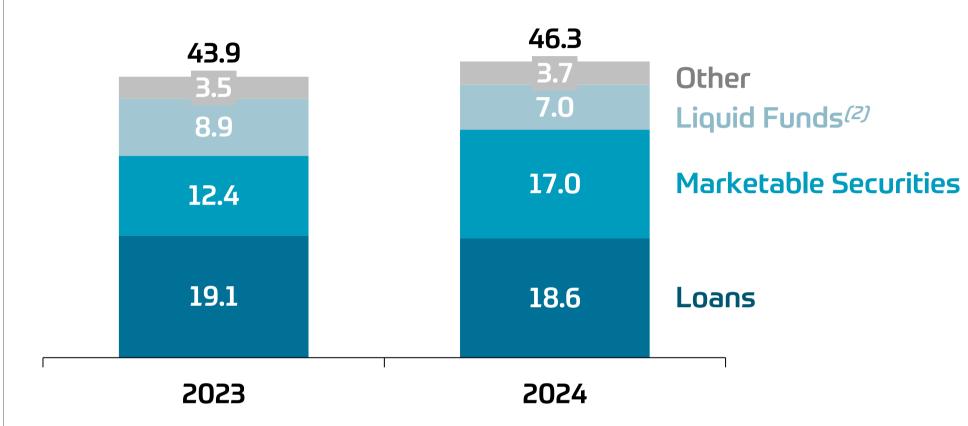




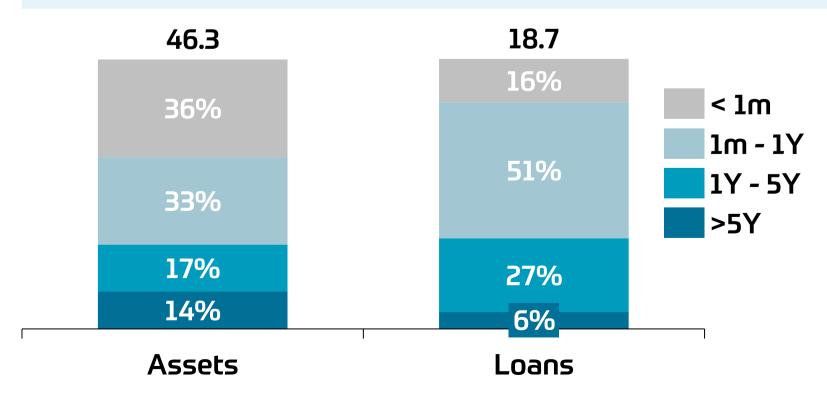
- Total Assets of US\$46.3bn at the end of 2024, compared to US\$43.9bn at the 2023 year-end, a 5% increase, driven primarily by growth in securities
- / Book weighted to short-term with 69% of Total Assets maturing within 1-year
- Headline Loans down 2% compared with 2023-year end, affected by FX in key markets., underlying growth of 7%. Overall loans comprised 40% of Total Assets.
- / Net loans to customer deposits ratio at 82%
- / Strong liquid funds position with LCR of 198% ¹ and NSFR of 123%

1 LCR calculated net of trapped liquidity. 2 Liquid funds includes placements with banks & other financial institutions and securities bought under repurchase agreements. 3 > 5 years includes undated.

2024 Assets by Instrument, US\$bn



2024 Assets by Maturity, US\$bn





Strong 2024 results reflect continued momentum and delivery of Bank ABC Group's Growth Strategy

Strong revenue
momentum continued
in 2024 reaching
US\$1,339 million, a 5%
growth YoY, with strong
momentum backed by
core business growth
despite FX headwinds
in key markets

Operating expenses were at US\$773m, 1% higher YoY with +4% "positive jaws" and 2% improvement in C/I ratio as the Group continues to enforce cost discipline without compromising on investments into its transformation agenda

Headline impairment charges (ECL) for the period were US\$143m, -1% YoY.

Overall, cost of risk at 74 bps remained steady

Record Net profit
US\$285m +21% YoY,
ROE 7.0%, +120bps
YoY, reflecting positive
revenue momentum,
disciplined management
of operating expenses
and cost of credit and
improving return on
capital

The Group maintains a strong balance sheet with Total Assets at US\$46 billion and strong capital position, giving buffers for growth with a 15.5% Tier 1 ratio (13.6% CET1), LCR of 198% and NSFR of 123%

Bank ABC continues to improve its position as a renowned leader in digital innovation with widespread industry recognition, with 28 awards across multiple categories

Appendix: Normalized Financials



Pr	ofit
Or	Loss

US\$ millions	2019	2020	2021	2022	2023	2024	▲ YoY %
Net Interest Income	564	516	592	786	935	902	-4%
Non-Interest Income*	311	233	277	315	344	437	27%
Total Operating Income (TOI)*	875	749	869	1,101	1,279	1,339	5%
Total Operating Expenses	-524	-486	-569	-690	-764	-773	1%
Net Operating Profit	351	263	300	411	515	566	10%
Provisions	-82	-329	-106	-119	-145	-143	-1%
Profit before Taxes & M.I.	269	-66	194	292	370	423	14%
Taxes*	<i>-</i> 33	-9	-66	-83	-74	-72	-3%
M.I.	-42	-14	-28	-55	-61	-66	8%
Net Profit	194	-89	100	154	235	285	21%

Balance Sheet

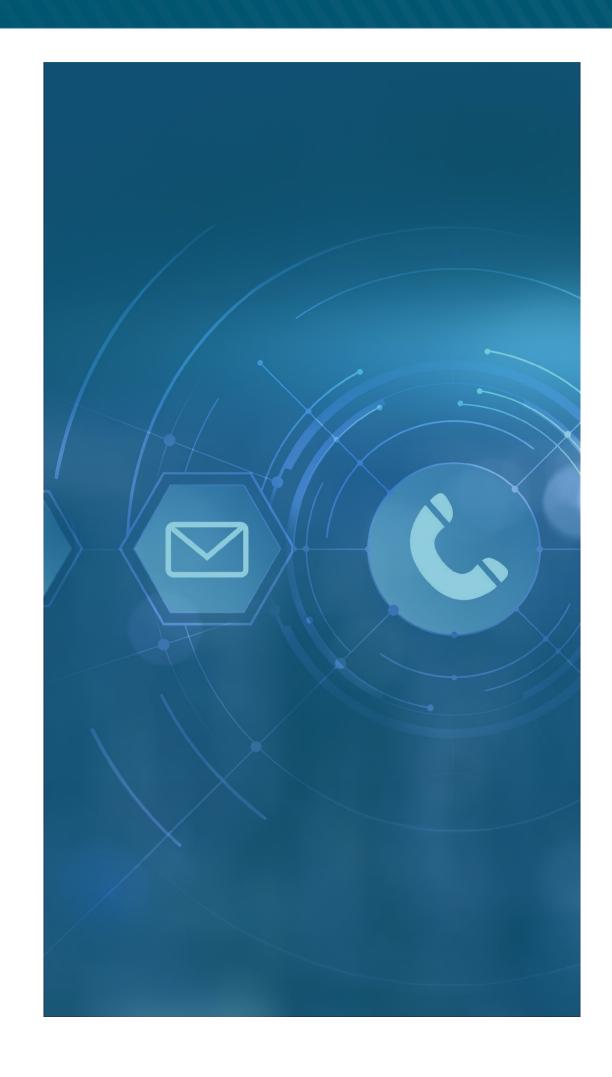
Net Profit	194	-89	100	154	235	285	21%
US\$ millions	2019	2020	2021	2022	2023	2024	▲ YoY %
Liquid Funds**	5,323	5,378	6,355	6,498	8,888	6,995	-21%
Marketable Securities	6,343	6,867	9,292	8,670	12,438	16,955	36%
Loans & Advances	16,452	15,656	16,716	18,190	19,096	18,649	-2%
Other	1,950	2,506	2,538	3,281	3,470	3,666	6%
Total Assets	30,068	30,407	34,901	36,639	43,892	46,265	5%
Customer Deposits	17,065	17,667	21,459	21,831	23,847	22,675	-5%
Bank Deposits	4,905	4,747	6,399	6,642	11,068	14,714	33%
Borrowing	2,080	1,795	1,211	1,297	1,303	1,381	6%
Other	1,529	2,054	1,597	2,348	2,870	2,852	-1%
Total Liabilities	25,579	26,263	30,666	32,118	39,088	41,622	6%
Shareholders' Equity	4,031	3,767	3,872	3,705	3,910	3,817	-2%
Non-Controlling Interest	458	377	363	426	504	436	-13%
Additional / Perpetual Tier-1 Capital	-	-	-	390	390	390	0%
Total Equity	4,489	4,144	4,235	4,521	4,804	4,643	-3%
Total Liabilities & Equity	30,068	30,407	34,901	36,639	43,892	46,265	5%
Normalized Cost to Income, %	60%	65%	65%	63%	60%	58%	-2%
Tier 1 Ratio, %	16.9%	16.6%	15.9%	15.7%	15.0%	15.5%	0.5%
-							

Key Metrics

Nessestined Cost to lesses 0/	50 0/	CEO/	CEO/	670 /	50 0/	E00/	70/
Normalized Cost to Income, %	60%	65%	65%	63%	60%	58%	-2%
Tier 1 Ratio, %	16.9%	16.6%	15.9%	15.7%	15.0%	15.5%	0.5%
CET 1, %	16.6%	16.2%	15.5%	14.0%	13.5%	13.6%	0.1%
RoAE,%	4.9%	-	2.9%	3.7%	5.8%	7.0%	1.2%

^{*} TOI and taxes includes normalization of BRL currency overhedge. Headline TOI 2019 \$865m, 2020 \$646m, 2021 \$854m, 2022 \$1,101m. Note that underlying adjustment for BAB Cayman branch hedging is no longer material due to tax changes in Brazil and hence not considered for FY 23 onwards and YOY comparison above ** Liquid funds includes placements with banks & other financial institutions and securities bought under repurchase agreements.







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